#### **AUXILIARY SERVICES**

#### Mission

Auxiliary Services provides ancillary resources and services to the Oklahoma State University - Oklahoma City community and constituents.

### Vision

Auxiliary Services will be progressive, creative and innovative in providing resources and services that offer superior quality and outstanding value.

## **Core Values**

**Excellence-**We seek excellence in all our endeavors and we are committed to continuous improvement.

**Intellectual Freedom-** We believe in ethical and scholarly questioning in an environment that respects the rights of all to freely pursue knowledge.

**Diversity-**We respect others and value diversity of opinions, freedom of expression, and other ethnic and cultural backgrounds.

**Integrity-**We are committed to the principles of truth and honesty, and we will be equitable, ethical, and professional.

**Service** – We believe that serving others is a noble and worthy endeavor.

**Stewardship of Resources-** We are dedicated to the efficient and effective use of resources. We accept the responsibility of the public's trust and are accountable for our actions.

# Goals, Critical Success Factors, Objectives, and Strategies

# Goal One. Ensure highest quality staff essential to achieve our vision.

#### **Critical Success Factors:**

- Qualified sufficient and diverse staff
- Job descriptions accurately reflect the work to be performed
- 100% participation of full-time staff in required staff development training
- Resources are available for professional development and training
- Staff meetings held on a regular basis
- Evaluation process assesses department accountability
- Staff is knowledgeable of its department's goals and progress
- Staff will be valued and recognized for achievements

#### *Objective 1.1:* Recruit and retain a quality and diverse staff.

### Strategies:

- Each unit will consider and encourage diversity for staff and work-study positions.
- Each unit will annually review and revise job descriptions to accurately reflect the work to be performed.
- Each unit will establish and communicate performance expectations to their staff.
- Each unit will develop a process for ongoing review of department goals and progress.
- Each unit will conduct regular staff meetings to share information and provide communication opportunities.
- Each unit will perform and document bi-directional annual performance evaluations.
- Each unit will nominate eligible staff for the Making a Difference, Pride in Oklahoma State University-Oklahoma City, and Distinguished Staff recognition programs.
- Each unit will promote "wellness" as a part of staff development and implement a plan that allows and encourages staff to participate.
- Student Center and Campus Events will request funding for sufficient part-time/workstudy personnel to staff the new Cyber Café.
- Frontier Foodservice and Follett bookstore will provide staff as needed to meet service expectations of Oklahoma State University-Oklahoma City as well as support sales volume.

**Objective 1.2:** Promote training of staff to enrich their knowledge and expertise, thereby enhancing their effectiveness and career development.

- Each unit director will participate in campus mentoring program.
- Each director will support career development and educational goals of their staff.

- Each unit will schedule full-time staff participation in required staff development opportunities.
- Each unit staff will attend a minimum of one professional training opportunity each year at the local, state, regional and/or national level.
- Each unit staff will participate in customer service and safety training on a regular basis.
- Child Development Center full-time staff will participate in a minimum of 20 hours professional development required by the Oklahoma Department of Human Services.

## Goal Two. Create and maintain policies and procedures critical to exemplary service.

#### **Critical Success Factors:**

- Core policies and procedures developed and employed
- Policies and procedures analyzed for effectiveness and revised as necessary
- Comprehensive policies and procedures manuals maintained
- Document imaging explored and implemented where beneficial in the Child Development Center and Student Center and Campus Events offices
- 95% of office procedures are performed by appropriate technology

# *Objective 2.1:* Develop appropriate policies and procedures.

#### Strategies:

- Each unit will include staff in the development of operating policies and procedures that will impact their job responsibilities.
- Student Center and Campus Events will develop a comprehensive policies and procedures manual for the department.
- In collaboration with staff and families, the Child Development Center director will develop a family grievance process to be presented to the Vice President for Finance and Operations for approval and implementation.

**Objective 2.2:** Policies and procedures are evaluated and updated as needed on an annual basis.

### Strategies:

- Each unit will include staff in the evaluation and revision of operating policies and procedures that will impact their job responsibilities.
- Each unit will seek input from all staff when addressing problems, planning for future growth, etc. and will respect and consider all suggestions, regardless of their diversity.
- Child Development Center Staff Guide will be revised to reflect policy and procedure changes.

#### *Objective 2.3: Increase use of technology opportunities in daily operations.*

- Each unit will review internal procedures and seek new methods of technology to increase communication and improve efficiency.
- Child Development Center and Student Center and Campus Events will learn about document imaging and implement where beneficial.
- Student Center and Campus Events will use the Event Management System to its fullest capacity.

- Student Center and Campus Events will facilitate Smart Card implementation in cafeteria, bookstore and vending.
- Creative Services will submit a proposal to the Vice President for Finance and Operations to purchase a computerized mail tracking and accounting system.
- Creative Services will recommend to the Vice President for Finance and Operations
  the purchase of postage meter equipment required for the year 2006 United States
  Postal Service upgrade.
- Child Development Center will explore new methods for sending and receiving documents.
- Child Development Center will investigate additional features available in the existing Pro Care Management System.

## Goal Three. Evaluate resource needs and maximize procurement efforts.

#### **Critical Success Factors:**

- Resource needs identified
- Resources acquired to develop and support anticipated growth
- Work environment adjusts to meet current and future needs
- Student Center and Campus Events and Child Development Center receivable reflects a 90% or above collection rate
- Operational cost-saving methods identified
- Increased revenue
- Audit reports reflect compliance with system, state and federal regulations with no unfavorable comments

## *Objective 3.1:* Review resources needed for continued growth and development.

## Strategies:

- Each unit will maximize the use of existing space resources, reassigning spaces consistent with priorities.
- Each unit will establish standards for a good physical working environment.
- Each unit will conduct an annual staffing, facilities and equipment needs assessment.
- Each unit will develop a long-range plan for expansion.
- Each unit will evaluate daily operations for cost-saving opportunities.

# *Objective 3.2:* Increase revenue and utilize cost-effective procurement methods.

#### Strategies:

- Each unit will purchase in bulk when applicable, make purchases in a cost-effective manner and use state contracts when available.
- Child Development Center will ensure continued funding of programs and pursue other funding opportunities when appropriate and as available.
- Increase bookstore sales 8% for fiscal year 2005, and 5% annually for the next four years.
- Increase foodservice sales XX% annually for the next five years.
- Increase facility rental income 5% annually for the next five years.
- Child Development Center will conduct annual market surveys and increase revenues accordingly.

#### *Objective 3.3* Develop internal controls that protect financial integrity and safeguard assets.

#### Strategies:

• Each unit will maintain open and accessible records.

• Each unit will maintain a separation of duties within the scope of the area.

# Goal Four. Ensure facilities, programs and services meet current and future needs of the campus and its constituents.

#### **Critical Success Factors:**

- A new Cyber Café/Student Lounge
- Improved food service and dining area facilities and services
- 100% of the vending areas are aesthetically pleasing
- 100% Student Center meeting and public spaces have current technology
- Surveys reflect 95% favorable service/satisfaction from customers
- National and state Child Development Center program rankings above average
- 100% of Creative Services and Child Development Center public spaces provide exemplary customer service opportunities
- 100% of all unit areas are aesthetically pleasing and appropriately maintained

# **Objective 4.1:** Facilities.

- In partnership with the Vice President for Finance and Operations, each unit will develop long-range facilities improvement plans.
- Each unit will ensure facilities and equipment are maintained and request additional resources as necessary.
- Student Center and Campus Events and Child Development Center will conduct annual surveys to assess facilities and customer satisfaction.
- Student Center and Campus Events will facilitate or carry out the construction, furnishing, equipping and staffing of the Cyber Café/Student Lounge on the 2<sup>nd</sup> floor of the Student Center.
- Student Center and Campus Events will facilitate the food service area renovation to include reconfiguration of the service area, equipment replacement and signage installation.
- Student Center and Campus Events will facilitate the installation of the floor in the 2<sup>nd</sup> floor central "hole space" to improve environmental systems operation and increase floor space.
- Student Center and Campus Events will facilitate the installation of an atrium at the north end exterior walkway to increase dining capacity and improve aesthetics.
- Student Center and Campus Events will submit a proposal to the Vice President for Finance and Operations to purchase additional tables and chairs for the dining room.
- Student Center and Campus Events will submit a proposal to the Vice President for Finance and Operations to replace the existing sound system in the dining room.
- Student Center and Campus Events will submit a proposal to the Vice President for Finance and Operations to install awnings or make other physical improvement to remaining campus vending areas.
- Student Center and Campus Events will submit a proposal to the Vice President for Finance and Operations for outdoor vending locations.

- Student Center and Campus Events will work with the Physical Plant to propose a plan to the Vice President for Finance and Operations to improve lighting in public spaces of the Student Center.
- Creative Services will propose a front area renovation plan to the Vice President for Finance and Operations that will enhance copy center customer service.
- Child Development Center will propose a reception area renovation plan to the Vice President for Finance and Operations that will address existing space constraints.
- Child Development Center will propose a plan to the Vice President for Finance and Operations to accommodate staff storage needs.

# Objective 4.2: Programs/Promotions.

# Strategies:

- Each unit will conduct annual surveys to assess programs and customer satisfaction.
- Each unit will support campus cultural diversity programs and events with facility assistance and event collaboration.
- Frontier Foodservice and Follett bookstore will continue to place advertisements/coupons in campus publications.
- Bookstore will continue to offer campus programs and promotions such as back-toschools specials, used books, buyback, graduation fair, staff/faculty appreciation day, collegiate bestsellers, etc.
- Bookstore will continue to expand product lines (i.e. nursing products, clothing and gifts) and will offer new promotions throughout the year.
- Child Development Center will explore the possibility of offering a summer program for kindergarten children.
- Child Development Center will consider potential ancillary programs such as computer classes, gymnastics, music, etc.
- Child Development Center will continue existing profitable fundraising programs and pursue new opportunities.

#### Objective 4.3: Services.

- Each unit will conduct annual surveys to assess services and customer satisfaction.
- Student Center and Campus Events will work with Frontier Foodservice and Follett bookstore to review and improve customer service and operational procedures as needed.
- Follett bookstore will add additional cash register to improve customer service.

#### Goal Five. Enhance relationships with campus entities and constituents.

#### **Critical Success Factors:**

- Communication resources broadened
- Use of Web and Internet-related technologies are maximized
- Collaborative alliances established
- Community support and contributions
- New campus Web site structure and design

**Objective 5.1:** Maintain accurate publications and increase use of technology to facilitate information.

#### Strategies:

- Each unit will complete updates on the Web site.
- Each unit will provide easy Web site links to information.
- Each unit will maintain current printed materials.
- Student Center and Campus Events will submit to the Vice President for Finance and Operations a proposal for electronic message boards throughout the campus to increase communication with students.
- Creative Services, in collaboration with appropriate campus entities, will develop a plan to enhance the structure and design of the campus Web site.

*Objective* 5.2: *Create, convert and update Web and Internet-based applications and forms.* 

#### Strategies:

- Each unit's pertinent forms and information will be available on the Web.
- Each unit will enhance Web sites to provide easy links to forms.

*Objective 5.3:* Develop or continue programs to update customers with efficient utilization of available technology.

- Each unit will increase use of e-mail to reduce postage costs.
- Each unit will strengthen campus relations by developing effective methods of information distribution.
- Each unit will develop a plan to inform customers of on-line services.
- Student Center and Campus Events will increase use of e-mail to communicate reservation information to external customers.
- Student Center and Campus Events will encourage more use of the Web request feature of the Event Management System.

• Creative Services will promote and encourage the use of Digital Storefront campus wide.

*Objective 5.4:* Partner with campus units sharing a focus to attain the Oklahoma State University -Oklahoma City mission.

## Strategies:

- Each unit will attend campus meetings.
- Each unit will participate on campus committees.
- Each unit will promote interaction within the campus and the Oklahoma State University system.
- Follett bookstore will meet with faculty and Academic Affairs to further develop the textbooks and supplies acquisition process.
- Child Development Center will offer child care for campus events as feasible.

# Objective 5.5: Community support.

- Student Center and Campus Events will support community programs and events with facility assistance and event collaboration.
- Student Center and Campus Events will maintain statistics reflecting campus in-kind facility use contributions to the community.
- Child Development Center will offer community support in the early childhood field with the approval of the Vice President of Finance and Operations.